

### Main types of business

- 1 Three main types of businesses exist in the market place: the sole proprietorship, the partnership, and the corporation.
- 2 The two main concerns confronting the potential business owner when determining which form is best for them are taxes and personal liability.
- 3 The sole proprietorship is owned by a single person.
- 4 Hey there!
- 5 This makes it easy to form.
- 6 The sole proprietorship is not considered a taxable entity on its own.
- 7 The owner, essentially, is the company.
- 8 In this form no taxes are levied against the company itself.
- 9 But, instead, they are levied on the personal income taxes of the owner.
- 10 The partnership is when two or more people own a business without incorporating.
- 11 Seymour and Chucky have just formed their own partnership to sell coiled plastic play toys to commuters.
- 12 A partnership is easy to form and has a similar tax arrangement as the sole proprietorship because, just like the sole proprietorship, the partnership is not a separate taxable entity.
- 13 There are two main types of partnerships: general and limited.
- 14 A general partnership is when each partner is involved in the day-to-day management and has unlimited liability for the debts incurred by the company.
- 15 Limited partnerships, however, are a little different.
- 16 In most limited partnerships there is a limited partner, who supplies the money, and a general partner, who supplies the expertise.
- 17 Limited partners are liable only to their amount of investment in the partnership.
- 18 However, their power in the management of the company is also limited.
- 19 In other words, in limited partnership arrangements general partners run the show, just like you and your parents.
- 20 It must be said that these two formations have disadvantages in that,
- 21 one, it is tough to raise large amounts of funds or capital;
- 22 two, if the business fails, the sole proprietor and the general partner are personally liable for debts, and,
- 23 three, it exists only if the owner does.
- 24 If you die, the business entity dies with you.
- 25 Not only did he die, but so did the business entity.
- 26 The third type of business organization is called the corporation.
- 27 The corporation, as a form of business, was created by a legislative act of the government as a separate legal body for the explicit purpose of conducting business.
- 28 The owners of the corporation are the shareholders, or those who own stock in that corporation.
- 29 How big your piece of ownership is depends on how many shares of stock you own.
- 30 A corporation has most of the same responsibilities as an individual.
- 31 It can sue and be sued, and is also taxed like an individual.
- 32 The advantages of the corporation are,
- 33 one, no personal liability: the corporation itself can be sued, but not its individual investors, and,
- 34 two, the ease of shifting ownership, which can be divided into stock and sold in public markets, and,
- 35 three, the corporation lives on even after you don't.
- 36 These factors all translate into an easier time for investors to raise capital.
- 37 We should have been a corporation! We should have been a corporation!
- 38 The major disadvantages of corporations are that they are more complicated to form and that they are taxed separately by the government.
- 39 This is known as the corporate income tax.
- 40 The corporate income tax rate differs depending on the amount of corporate income and the whims of Congress.
- 41 The corporate income tax basically results in a double taxation.
- 42 How's that?
- 43 Because the business gets taxed and then the dividend, or payments to owners of the company, are taxed as income to individuals.
- 44 The same money is taxed twice.
- 45 Oh!

- 46 Let us walk you through an example of the double taxation that corporations unfortunately face.
- 47 Eh, my name is Dave Thompson, owner and operator of Tattoo U Incorporated, a national chain of tattoo parlors featuring excellent, courteous service, a sterile and clean environment, and the latest designs in tattoo formal ware.
- 48 For argument's sake, let's say that Tattoo U has been a big hit this year.
- 49 It had a taxable income of 600,000 dollars.
- 50 Let's also assume that the marginal corporate income tax rate for this year is 38 per cent.
- 51 Finance people call taxes marginal to kind of combine state and federal and everything else, so we do it too.
- 52 So don't freak.
- 53 Thirty-eight per cent of Tattoo U's income is paid to Uncle Sam.
- 54 Because the corporation is owned by many shareholders, those shareholders receive the financial return on their investment in the form of dividends.
- 55 But this is where the double taxation comes in.
- 56 Once those dividend payments are sent to the shareholders, they are taxed again by the government as personal income of the individual shareholders.
- 57 So, first, the separate corporate legal entity of Tattoo U is taxed, and then its individual owners are taxed.
- 58 This compares to Our Heavenly Tattoo, a local tattoo parlor that is a sole proprietorship, run and owned by Big Jimbo Floyd.
- 59 Big Jimbo's income from Our Heavenly Tattoo is considered his personal income because his business is a sole proprietorship.
- 60 So the income from the business is added to Big Jimbo's income without a separate tax to Our Heavenly Tattoo.
- 61 Jimbo is taxed at his individual income tax rate.
- 62 He is only taxed once.
- 63 It must be said that, although corporations do have disadvantages, most companies incorporate unless they are very small.
- 64 Why?
- 65 Because it's easier to raise capital or funding for your business as a corporation.

- 66 Raising capital as a sole proprietor or partnership is much more difficult.
- 67 Also, investors in corporations have limited liability, meaning the most that they could lose is the amount they invested in the company's stock.
- 68 Now that we've seen what types of business forms we have to choose from...